

Job Posting – Financial Analyst/Consultant Water Practice (Annapolis, MD)

NewGen Strategies and Solutions is a management consulting firm with offices nationwide. We work in an industry that few think about but that most people rely upon every day. Water, electricity, waste services—these are crucial to the flow of our daily lives and the functioning of our society as a whole. At NewGen, you will be a critical part of this industry. You will identify cost-effective solutions for utilities, provide decision makers with defensible analysis, design rates to support both the utility and their customers, and assist in getting goals, policies, and visions implemented for utilities and the communities they serve.

Why NewGen? Because our work is meaningful, challenging, and exciting. Our company is focused on growth, innovation, and teamwork, and in this role, you will have an impact on not only your fellow coworkers and the company, but on utilities and communities across the country.

The Consultant role in the water practice is an entry-level position with opportunity for advancement. Qualities desired for the ideal Consultant include:

- Excellent written and verbal communication skills
- Critical and analytical thinker
- Able to synthesize large amounts of data
- Collaborative team player
- Exceptional attention to detail
- Intellectually curious
- Takes ownership of work efforts and knows when to ask for help
- Excellent organizational skills that facilitate the ability to work on multiple assignments while completing projects on-time and with the highest work quality
- Proficient in Microsoft Office Suite (especially Excel)
- Demonstrates analytical skills in the areas of economics, financial planning, and utility accounting
- Desire for continued learning to advance skill set - We invest in our employees and provide the training to foster employee growth and advancement
- Prior knowledge and experience with water, solid waste, or energy utilities beneficial but not required.

Job Description

The Consultant will assist with the development of user-friendly Microsoft Excel models that evaluate utility financial, technical, and operational data to provide reports, insight, and action plans. The successful candidate will work directly with senior employees and external client project teams to diagnose issues and collaboratively design effective solutions. The duties of this position include, but are not limited to:

- Work with project managers to develop solutions to utility and data management needs.

- Support project teams by developing and producing project work and deliverables (i.e., financial models, reports, and presentations).
- Prepare Microsoft Excel models to support financial and management studies, including projects related to financial planning, cost of service, rate and fee design, customer, consumption, and billing data, revenue requirements, and system development charges under the direction of project managers and senior staff.
- Participate in all relevant steps of the project process, including proposals, interviews, and client meetings. Support presentation of study findings to clients/stakeholders.
- Prepare and edit reports and presentations.
- Communicate effectively and professionally with project managers, clients, and project team members.

Qualifications

The successful candidate will have the following qualifications:

- Undergraduate or Graduate degree in Finance, Economics, Accounting, Business, or Data Analytics preferred.
- Proficiency with Microsoft Office Suite (Word, Excel, PowerPoint, Outlook); advanced experience with Microsoft Excel preferred. Knowledge of Power Query, PowerPivot, and PowerBI is a plus.
- Strong analytics background or formal education in transforming large datasets into coherent observations and quantitatively supported recommendations.

Additional Information

Location: Annapolis, MD. In-person initially, then hybrid options available. We offer flexible work schedules with the understanding that a client deadline takes precedence. We are a client-focused organization, and therefore every position will have a utilization goal to meet.

Employee Type: Full Time, Exempt

Salary: We offer competitive salaries and bonuses. Our benefits package is competitive and includes medical insurance, maternity and paternity leave, a 401(k) plan with matching, paid vacation and holidays, and flexible work schedules. Investment in both formal and informal professional development is encouraged and funded by NewGen.

Base Compensation Range: \$65,000 - \$70,000

The range provided is NewGen's reasonable estimate of the base compensation for this role. The actual amount may be higher or lower based on non-discriminatory factors such as location, experience, knowledge, skills, and abilities.

Legally Authorized to Work in the United States: To qualify, applicants must be legally authorized to work in the United States and should not require, now or in the future, sponsorship for employment visa status. NewGen is an equal opportunity employer and complies with all federal, state, and local fair employment practices laws. NewGen strictly prohibits and does not tolerate discrimination against employees, applicants, or any other covered persons because of race, color, religion, creed, national origin



Submit resume to:
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or ancestry, gender identity, sexual orientation, marital status, sex (including pregnancy), age, disability, past, current, or prospective service in the uniformed services, or any other characteristic protected under applicable federal, state, or local law.