

## Manager – Energy Practice

Are you passionate about helping clients navigate complex energy challenges? We are seeking an experienced Manager with a background in utility rates and strategy to join our dynamic team.

NewGen Strategies and Solutions is a utility economics and management consulting company with offices nationwide. We make a difference for our clients, our employees, and our community. Our values include making an impact, fostering innovation, cultivating community, and serving as a trusted advisor to our clients and community. Our employees are our most valuable asset; and have the opportunity to make an immediate impact on our client, culture, and business practices. The Manager position offers project management, technical, and supervisory opportunities with an excellent opportunity for advancement. You will work directly with industry experts within the firm and interact with public power entities such as Generation and Transmission Cooperatives, Joint Action Agencies, Municipally Owned Electric Utilities, Distribution Cooperatives, State Agencies, and Community Choice Aggregators.

### Key Roles

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- Work independently or as a team lead to review and analyze financial statements and financial information to assess overall utility management, financial performance, and adequacy of current and proposed pricing structures.
- Perform advanced financial analysis and prepare financial models with user-friendly dashboards to improve flexibility in decision making addressing our client's most challenging problems.
- Review and analyze utility regulatory filings, including expert witness testimony and public service commission decisions.
- Project management and prosecution of work. Ensure project budget, schedules, and performance requirements are met and proposes corrective measures when schedule or cost problems arise on projects.
- Provide supervision and direction to the project team. Supervise professional staff in order to evaluate performance of staff reporting directly to them.
- Project management will often include providing oversight and training to junior staff.
- Prepare and deliver reports, memoranda, and/or presentations summarizing analyses and results to city councils, county commissions, solid waste boards, etc.
- Lead business development efforts including preparation of project proposals with new and existing clients. Identify, define, and obtain business from existing and prospective clients.
- Maintain contact with the client after project is completed to establish a long-term working relationship.
- Delegate technical and administrative responsibilities to subordinate or assigned professional staff and support personnel to successfully complete projects.
- Perform industry and project-specific research.

## Required Qualifications

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- Undergraduate or master's degree in engineering, accounting, business, economics, finance, or related fields.
- 7 plus years of financial, accounting economic consulting experience within electric or natural gas utilities or other related industry.
- Strategic understanding and insight of electric industry trends.
- Advanced experience with Microsoft Office Suite of Products (Word, Excel, PowerPoint Outlook).

## Qualities

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- Passion for Microsoft Excel (you will spend most of your day in spreadsheets!)
- Previous experience filing testimony in regulatory proceedings.
- Exceptional attention to detail.
- Highly organized, with the ability to self-manage multiple priorities and deadlines.
- Team oriented ability to work efficiently, effectively, and collaboratively with people at all levels in the organization.
- Interest and/or prior experience in project management such as leading tasks, project teams and monitoring project scopes, budgets, schedules, and resources.
- Excellent analytical and quantitative problem-solving skills.
- Excellent written, verbal, interpersonal, and presentation skills.
- Exposure to power generation and power plants: Demonstrated understanding of the operations and costs associated with power generation and power plants, including familiarity with the various technologies and processes involved.
- Interest and/or prior experience in client relationship building, business development, supervision, and leadership.

## What We Offer

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Join our team of experts dedicated to making a positive impact on our clients' energy consumption and costs. We offer a competitive compensation package, benefits, and opportunities for professional growth in a supportive and collaborative work environment.

- Base compensation of [\$115,000 - \$150,000]. The range provided is NewGen's reasonable estimate of the base compensation for these roles. The actual amount may be higher or lower, based on non-discriminatory factors such as location, experience, knowledge, skills, and abilities.
- Annual bonuses of 12%, contingent on personal and company performance
- 401K plan with matching contributions
- Medical and dental insurance
- Paid vacations and holidays
- Paid maternity and paternity leave

- Meaningful opportunity for career progression within the organization
- Flexible work schedules (while being mindful of client deadlines)
- Ongoing training
- Office snacks and occasional group lunches and team-building activities

### Additional Information

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**Location:** Location is flexible and is directly dependent upon experience. Fully remote locations nationwide will be considered. We are a client focused organization and give our goal to provide superior customer service to our clients, we offer flexible work schedules.

**Employee Type:** Full-time. Exempt. Some overtime and travel will be required.

**Legally Authorized to Work in United States:** To qualify, applicants must be legally authorized to work in the United States, and should not require, now or in the future, sponsorship for employment visa status. NewGen is an equal opportunity employer and complies with all federal, state, and local fair employment practices laws. NewGen strictly prohibits and does not tolerate discrimination against employees, applicants, or any other covered persons because of race, color, religion, creed, national origin or ancestry, gender identity, sexual orientation, marital status, sex (including pregnancy), age, disability, past, current, or prospective service in the uniformed services, or any other characteristic protected under applicable federal, state, or local law.