

Senior Consultant – Water Practice

NewGen Strategies and Solutions is a small management and economic consulting company with offices nationwide. Our vision is to be the consulting company that makes a difference for our clients, our employees, and our community. Our values include making an impact, fostering innovation, expecting quality, cultivating community, and serving as a trusted advisor to our clients and community. Our employees are our most valuable asset; every employee at every level has a voice at NewGen. The Senior Consultant position at our firm is a mid-level employee with opportunity for advancement and potential to lead our Stormwater Practice. You will report directly to the Managing Partner, work with industry experts within the firm, and interact with external clients. Qualities desired in the ideal Senior Consultant include:

- Knowledge, understanding and insight of water industry trends preferred.
- Preference for GIS experience, specifically with ArcGIS Pro.
- Team oriented ability to work efficiently, effectively, and collaboratively with people at all levels in the organization.
- Familiarity or developing skills to lead task and project teams, monitor project scopes, budgets, schedules, and resources.
- Strong analytical and quantitative problem solving skills.
- Advanced experience with Microsoft Office Suite of Products (Word, Excel, PowerPoint, and Outlook).
- Strong written, verbal, interpersonal, and presentation skills.
- Deadline driven and proficient at managing multiple projects with competing priorities.
- Desire for continued learning to advance your skill set. We want all our employees to advance and will assist with the training to do so.
- Know when to ask for help and own your mistakes.

Job Description

NewGen is seeking a Senior Consultant with 3 plus years of water consulting experience within utilities and/or city governments to assist with project execution and business development for the company's Water Practice with focus on Stormwater, working directly with the Principals and Partners in the Water Practice. This is a position for a professional who has work experience and technical expertise in water utility economics, advisory or other relevant consulting areas, and who is capable of managing or performing small- to medium-sized client projects of reasonable complexity. The successful candidate will be responsible for duties that include, but are not limited to, the following:

- Perform quantitative and qualitative financial and economic analyses to support end-user models utilizing the Microsoft Office suite of products.
- Review and analyze financial statements and financial information to assess overall utility management, financial performance, and adequacy of current and proposed pricing structures (cost of service, financial forecasting).
- Develop Microsoft Excel-based financial and operational modeling tools.

- Depending on level of experience will either assist or prepare and deliver reports, memoranda, and/or presentations summarizing analyses and results to city councils, county commissions, solid waste boards, etc.
- Assist with business development responsibilities including preparation of project proposals with new and existing clients.
- Assist with Project Management and helps monitor costs of projects under direct supervision, communicates schedule or cost problems to the Project Manager and proposes corrective measures when schedule or cost problems arise on projects.
- Begin to develop skills to provide supervision and evaluate performance of staff reporting to him/her.
- Perform industry and/or project-specific research.

Education

- Undergraduate or master's degree in accounting, business, economics, finance, or related fields.
- Minimum of 3 years of water consulting experience preferred. If you meet all other requirements and are a quick learner, we can train you in the ways of water.

Additional Information

Location: Richardson, TX. In person initially, then hybrid options available. We offer flexible work schedules with the understanding that a client deadline takes precedent. We are a client focused organization and therefore every position will have a utilization goal to meet.

Employee Type: Full-time. Some overtime and travel will be required.

Salary: We offer competitive salaries and bonuses. Our benefits package is competitive and includes medical insurance, maternity and paternity leave, 401K Plan with matching, paid vacation and holidays, and flexible work schedules. Investment in both formal and informal professional development is encouraged and funded by NewGen.

Base Compensation Range: \$75,000 - \$100,000

The range provided is for a Senior Consultant and is NewGen's reasonable estimate of the base compensation for these roles. The actual amount may be higher or lower, based on non-discriminatory factors such as location, experience, knowledge, skills, and abilities.

Legally Authorized to Work in United States: To qualify, applicants must be legally authorized to work in the United States, and should not require, now or in the future, sponsorship for employment visa status. NewGen is an equal opportunity employer and complies with all federal, state, and local fair employment practices laws. NewGen strictly prohibits and does not tolerate discrimination against employees, applicants, or any other covered persons because of race, color, religion, creed, national origin or ancestry, gender identity, sexual orientation, marital status, sex (including pregnancy), age, disability, past, current, or prospective service in the uniformed services, or any other characteristic protected under applicable federal, state, or local law.