

Senior Manager – Water Utility Practice

NewGen is a dynamic, growing consulting firm that helps cities and other regional utilities deliver vital services such as electricity, water, and waste management. We are seeking a detail-oriented Senior Manager who loves working with complex issues, thrives on problem solving, and is eager to make a difference.

The successful candidate will work directly with clients to estimate the costs of operating utilities, financing vital investments in infrastructure, and ultimately determining utility rates charged to residents and businesses. Our work is meaningful, challenging, and exciting. Our company is focused on growth, innovation, and teamwork, and in this role, you will have an impact on not only your fellow coworkers and the company, but on utilities and communities across the country.

Key Roles

- In-depth evaluation of financial statements and financial information to assess overall utility management, financial performance, and adequacy of current and proposed pricing structures (cost of service, financial forecasting).
- Stay abreast of evolving regulations, policies, and market trends, and provide clients with timely and accurate advice.
- Act as a technical expert on a variety of water related initiatives.
- Expertise with Microsoft Excel-based financial and operational modeling tools.
- Project management and prosecution of work including the effective use of NewGen technical and support resources. Project management will include providing oversight and training to junior staff.
- Develop professional staff and evaluate performance of staff reporting directly to them.
- Prepare and deliver reports, memoranda, and/or presentations summarizing analyses and results to city councils, county commissions, and boards, etc.
- Maintain contact with the client after project is completed to establish a long-term working relationship.
- Support development of business with new and existing clients, including project proposals and conference attendance

Qualifications

- Undergraduate, master's, or PhD degree in engineering, accounting, business, economics, finance, or related fields.
- Minimum of 7 years of water utility consulting or comparable water utility industry experience preferred
- Strategic understanding and insight of water industry trends.
- Experience with utility budgeting, rate making process and resource planning fundamentals.

- Experience with leading task and project teams and monitoring project scopes, budgets, schedules, and resources.
- Strong analytical and quantitative critical thinking skills with ability to exercise independent judgement.
- Proven ability to lead groups, interface with clients, and build teams.
- Strong experience with Microsoft Office Excel.
- Strong written, verbal, interpersonal, and presentation skills.
- Deadline driven and proficient at managing multiple projects with competing priorities.

What We Offer

Join our team of experts dedicated to making a positive impact on our clients' water consumption and costs. We offer a competitive compensation package, benefits, and opportunities for professional growth in a supportive and collaborative work environment.

- Base compensation of \$110,000 - \$150,000. The range provided is NewGen's reasonable estimate of the base compensation for these roles. The actual amount may be higher or lower, based on non-discriminatory factors such as location, experience, knowledge, skills, and abilities.
- Annual bonuses of 14%, contingent on personal and company performance
- 401K plan with matching contributions
- Medical and dental insurance
- Paid vacations and holidays
- Paid maternity and paternity leave
- Meaningful opportunity for career progression within the organization
- Flexible work schedules (while being mindful of client deadlines)
- Ongoing training
- Office snacks and occasional group lunches and team-building activities

Additional Information

Location: Preference: Richardson, TX. Fully remote locations nationwide will be considered dependent on industry experience. We offer flexible work schedules with the understanding that a client deadline takes precedence.

Employee Type: Full-time, exempt. Some overtime and travel will be required.

Legally Authorized to Work in United States: To qualify, applicants must be legally authorized to work in the United States, and should not require, now or in the future, sponsorship for employment visa status. NewGen is an equal opportunity employer and complies with all federal, state, and local fair employment practices laws. NewGen strictly prohibits and does not tolerate discrimination against employees, applicants, or any other covered persons because of race, color, religion, creed, national origin or ancestry, gender identity, sexual orientation, marital status, sex (including pregnancy), age, disability, past, current,

or prospective service in the uniformed services, or any other characteristic protected under applicable federal, state, or local law.