

Senior Manager or Principal – Energy Practice

NewGen Strategies and Solutions is a management consulting company with offices nationwide. Our vision is to be the consulting company that makes a difference for our clients, our employees, and our community. Our values include making an impact, fostering innovation, expecting quality, cultivating community, and serving as a trusted advisor to our clients and community. Our employees are our most valuable asset; every employee at every level has a voice at NewGen. The Senior Manager or Principal position in the Energy Practice is a high-level position with opportunity for advancement. You will work directly with industry experts within the firm and heavily interact with external clients. Desired qualities include:

- Knowledge, understanding, and insight of energy industry trends.
- Team oriented ability to work efficiently, effectively, and collaboratively with people at all levels in the organization.
- Experience with leading task and project teams and monitoring project scopes, budgets, schedules, and resources.
- Strong analytical and quantitative problem solving skills.
- Proven ability to lead groups, interface with clients, and build teams.
- Advanced experience with Microsoft Office Suite of products (Word, Excel, PowerPoint, and Outlook).
- Strong written, verbal, interpersonal, and presentation skills.
- Deadline driven and proficient at managing multiple projects with competing priorities.
- Desire for continued learning to advance your skill set and grow within NewGen.

Job Description

NewGen is seeking a Senior Manager or Principal with 10 or more years of electric utility or energy consulting experience with utilities such as Generation and Transmission Cooperatives, Joint Action Agencies, Municipally Owned Electric Utilities, Distribution Cooperatives, State Agencies, Investor-Owned Utilities, Utility Aggregators, and city governments to assist with project execution for the company's Energy Practice. This is a position for a professional who has work experience and technical expertise in electric utility economics. Regulatory experience before FERC and/or State Utility Commissions is preferred. A qualified candidate is capable of managing or performing medium- to large-sized client projects of reasonable complexity. The successful candidate will be involved with projects including, but not limited to, the following elements:

- In-depth evaluation of financial statements and financial information to assess overall utility management, financial performance, and adequacy of current and proposed pricing structures (cost of service, financial forecasting).
- Wholesale power market operations and utility resource planning fundamentals.
- Transmission rate making, OATT development, and the fundamental economics of RTOs.
- Microsoft Excel-based financial and operational modeling tools.
- Project management and prosecution of work including the effective use of NewGen technical and support resources. Project management will include providing oversight and training to junior staff.

- Provide supervision and direction to project team and develops professional staff and evaluates performance of staff reporting directly to them.
- Prepare and deliver reports, memoranda, and/or presentations summarizing analyses and results to city councils, county commissions, solid waste boards, etc.
- Assist with business development responsibilities including preparation of project proposals and conference attendance.
- Maintain contact with the client after project is completed to establish a long-term working relationship.
- Identifies and develops business with new and existing clients.
- Select project team and coordinate the assignment and schedule of work of several project teams.
- Delegate technical and administrative responsibilities to subordinate or assigned professional staff and support personnel to successfully complete projects.

Education

- Undergraduate, master's, or PhD degree in engineering, accounting, business, economics, finance, or related fields.
- Minimum of 10 years of energy consulting experience preferred.

Additional Information

Location: Preference: Lakewood, CO (Denver). Fully remote locations nationwide will be considered. We offer flexible work schedules with the understanding that a client deadline takes precedence.

Employee Type: Full-time. Some overtime and travel will be required.

Salary: We offer competitive salaries and annual bonuses. Our benefits package is competitive and includes medical insurance, maternity and parental leave, 401K Plan with matching, paid vacation and holidays, and flexible work schedules. Investment in both formal and informal professional development is encouraged and funded by NewGen.

Base Compensation Range varies based on experience: \$100,000–\$200,000

The range provided is for a Senior Manager or Principal and is NewGen's reasonable estimate of the base compensation for these roles. The actual amount may be higher or lower, based on non-discriminatory factors such as location, experience, knowledge, skills, and abilities.

Legally Authorized to Work in United States: To qualify, applicants must be legally authorized to work in the United States, and should not require, now or in the future, sponsorship for employment visa status. NewGen is an equal opportunity employer and complies with all federal, state, and local fair employment practices laws. NewGen strictly prohibits and does not tolerate discrimination against employees, applicants, or any other covered persons because of race, color, religion, creed, national origin or ancestry, gender identity, sexual orientation, marital status, sex (including pregnancy), age, disability, past, current, or prospective service in the uniformed services, or any other characteristic protected under applicable federal, state, or local law.